



ABS Marine Services Limited

Investor Presentation



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ABS Marine: Powered By Legacy, Driven By Values

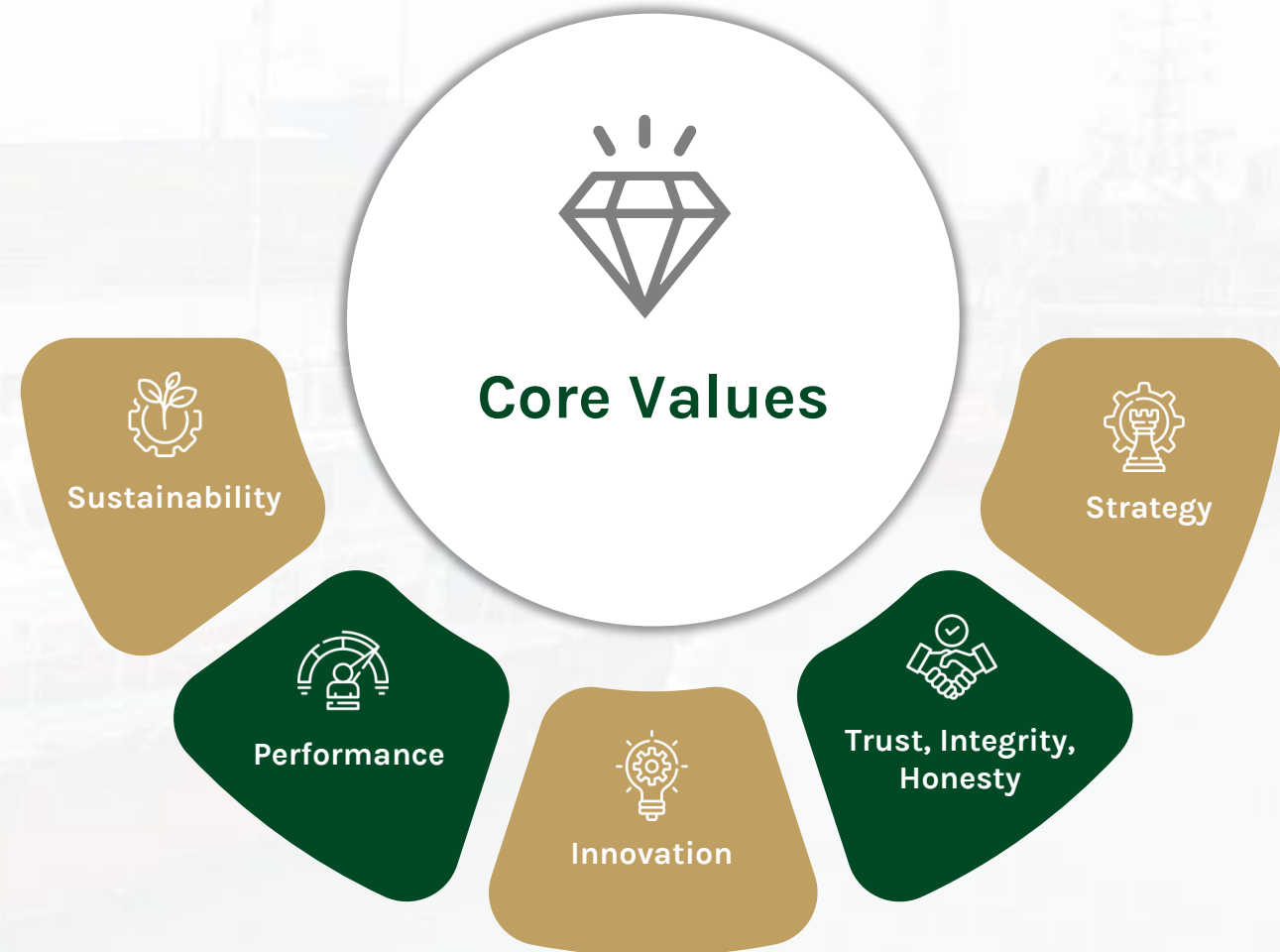
ABS Marine Services Limited, (ABS, The Company) Established in 1992 & headquartered in Chennai, provides marine and offshore services across four key segments— Ship Management, Vessel Ownership, Marine Services, and Port Services. Its offerings include offshore vessel chartering, crew and technical management, shipbuilding supervision, port operations, housekeeping, catering, and marine logistics. The company has a presence in Mumbai, Kochi, Kakinada, and Singapore, in addition to its Chennai headquarters, and serves a wide range of clients including government bodies, oil & gas companies, port authorities, and private shipping firms.

Committed to excellence, ABS emphasizes creative freedom and professionalism to deliver timely and comprehensive services to maritime organizations worldwide. The company's success is underlined by its efficient operations, leveraging local knowledge from regional offices, ensuring adept negotiations and compliance with diverse regulatory frameworks.

As a dynamic and influential player, ABS Marine Services Limited continues to shape the future of the maritime sector with its unwavering commitment to excellence.

ABS has been executing third party technical management and crew management for over 3 decades, focusing on safety and energy conservation onboard and ashore.

The company got listed on NSE Emerge platform on 21st May 2024



*Three Decades of Trusted Maritime
Excellence, Expanding into the
Future*



Foundation Built On Experience, Scale & Performance



30+

Years Experience



4

Business Verticals



Team Size

- **80** shore staff
- **500** floating staff onboard
- **2,000** floating staff in pool



10

Strategic Contract with
Government Authorities



38

Vessels Under
Management



12

Owned Ships



1

Long Term
Chartered-in Ship



Consolidated FY26

Total Income: ₹322.64 Cr
EBITDA: ₹152.55 Cr
Net Profit: ₹80.80 Cr



Consolidated FY26

ROE: 25.97%
ROCE: 17.03%



Three Decades Of Maritime Excellence: Year-by-year Milestones

1992

Incorporated; secured first ship management contract with Great Eastern Shipping.

1996

Took over crew management of 6 cargo ships from Great Eastern (London).

2001

Won crew management for 17 A&N passenger vessels; began Ennore Port operations.

2002

Awarded crew management for Lakshadweep Development Corporation vessels.

2007

Took over *Sagar Nidhi* research vessel; began managing MARG Cauvery dredger.

2006

Built ROV/Dive support vessel *M.V. ATLA*; deployed for Cairn & Saudi Aramco.

2004

Launched ship-owning arm Epsom Shipping; acquired first offshore support vessel.

2008

Managed MARG Vaigai trailer suction hopper dredger for Karaikal Port

2009

Signed long-term OSV contract with Cairn Energy (*M.V. Saga*); managed chemical tanker for Ruchi Soya.

2010

Renewed complete crew management for 17 A&N vessels.

Three Decades Of Maritime Excellence: Year-by-year Milestones

2023

Awarded 5-year ONGC Cluster-II contract; converted OSV for FPSO support; won additional ONGC vessel contract.

2024

Signed ₹10.23 Cr Chennai Port patrol boat contract; entered ₹197 Cr Schlumberger charter; contracted 2 new DP2 OSVs.

2025

Took delivery of OCEAN DIAMOND & EMERALD (DP2 OSVs); started ONGC & Alphard contracts worth ₹48.6 Cr; contracted 2 more DP2 OSVs for FY26.

2026

Inducted OSV HADES; strengthened owned offshore fleet and execution capabilities; Added MPSV vessel; enhanced offshore capabilities for larger project execution.

2022

Took over total management (crew, scientists, housekeeping) of 6 MoES research vessels; chartered PSV *ERIN*.

2021

Secured harbour craft contract with Chennai Port Authority.

2020

Won 7+2-year harbour craft contract with Kamarajar Port; secured another ONGC OSV supply contract.

2011

Managed DP2 vessels *LEWEK ALTAIR* & *LEWEK ATLAS* for EMAS; added Ro-Ro ship *Amet Majesty*.

2014

Delivered DP2 OSV *M.V. Celestial*, built in China for Epsom Shipping.

2015

Acquired 1 and leased 2 OSVs from Milaha (Qatar); began 4 ONGC contracts.

2019

Took over NIOT research vessels; acquired *ABS Amelia*; signed ONGC PSV contract.

Corporate Structure Backed By Strategic Subsidiaries

ABS Marine Services Limited

ABS Marine Singapore Pte. Limited

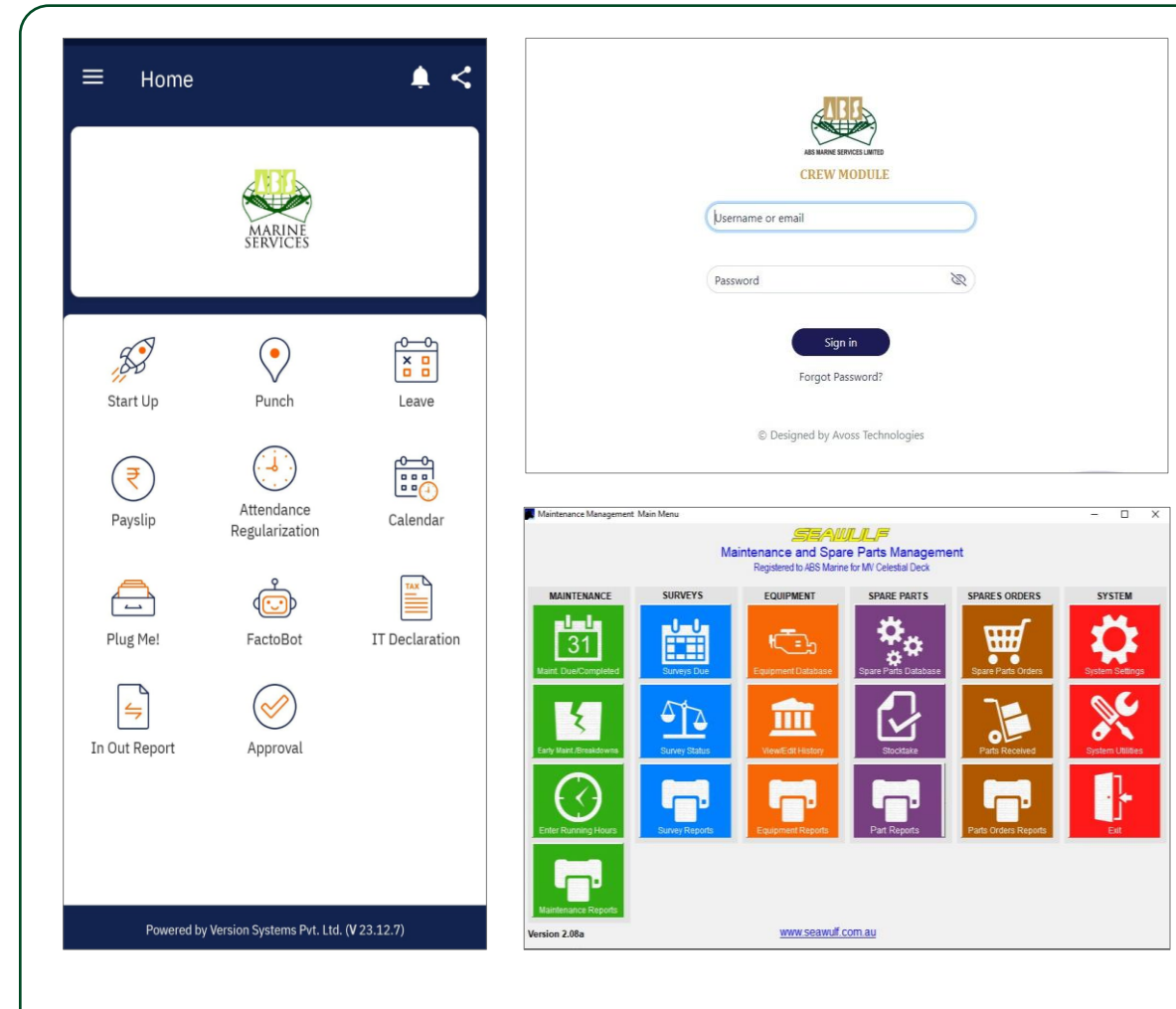
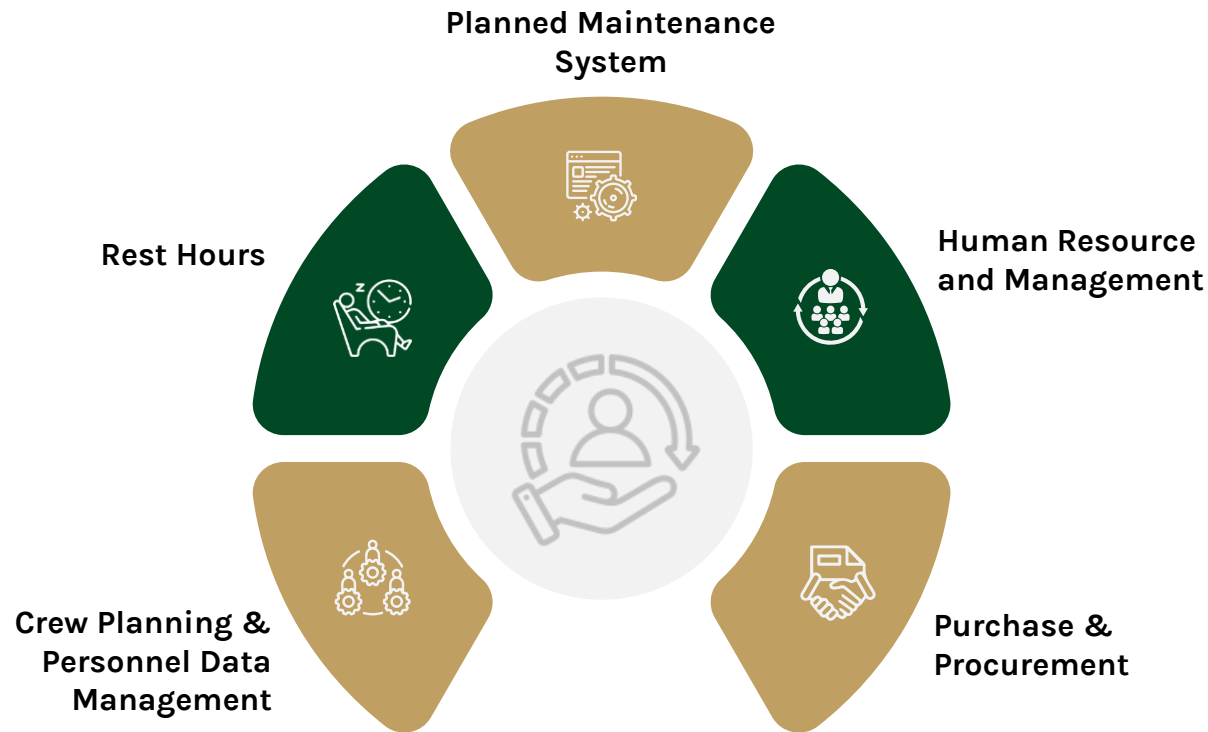
- **Status:** Wholly Owned Subsidiary
- **Country:** Singapore
- **Incorporation Date:** July 07, 2010
- **Nature of Business:** Ship owning, operations & management
- **Shareholding:** 100% held by ABS Marine Services Limited

Epsom Shipping India Private Limited (ESIPL)

- **Status:** Majority-owned Subsidiary
- **Country:** India
- **Incorporation Date:** February 03, 2004
- **Nature of Business:** Charter hire services
- **Shareholding Structure:**
 - ABS Marine Services Limited - 78.18%
 - Capt. P B Narayanan - 21.82%

Excellence In Maritime Operations

ABS Marine's offices are seamlessly connected through cutting-edge satellite and land-based communication systems, supported by advanced specialized software in:



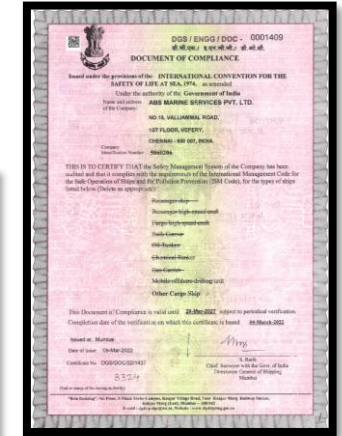
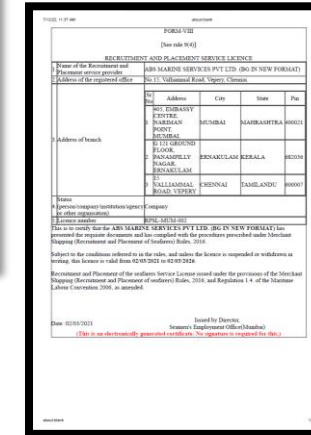
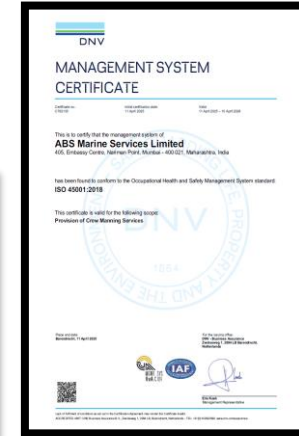
A Mark Of Trust, A Seal Of Excellence



**ISO 9001:2015
ISO 14001:2015
ISO 45001:2018**



**RPS/MLC License
No:RPSL-MUM-002**



**Document of compliance
Indian Flag
“Other Cargo Ship”**

Previous Certifications

DG Shipping / Indian Flag

- Document of Compliance - Passenger Vessel
- Document of Compliance - Chemical Tanker

Lloyd's Register / Qatar Flag

- Document of Compliance - Other Cargo Ship

Det Norske Veritas/ Common Wealth of Dominica Flag

- Document of Compliance - Other Cargo Ship



Business Overview

*Diversified Marine Services Across the
Entire Value Chain—from Offshore to Port*

ABS Marine – Multi-Vertical Maritime Operations



Ship Management

- End-to-end technical & crew management for 36+ vessels
- Covers offshore support vessels, tankers, passenger crafts, bulk carriers, research ships
- 2,000+ certified seafarers; strong safety, compliance & retention focus
- Full-service model: vessel ops, crew, catering, housekeeping, agency coordination



Ship Owning

- Owns 12 ships as on date including DP-2 OSVs, AHTS, Harbour Crafts
- Asset-backed business model ensures revenue stability
- Focused on expanding high-value fleet to meet rising offshore demand
- Long-term charters with PSUs and energy majors



Marine Services

- Vessel chartering, ship sale & purchase, dry dock coordination
- Expertise in ship conversion & new-build supervision
- Specialized in Single Point Mooring (SPM) operations for tankers
- Offers full-cycle vessel support from design to operational deployment

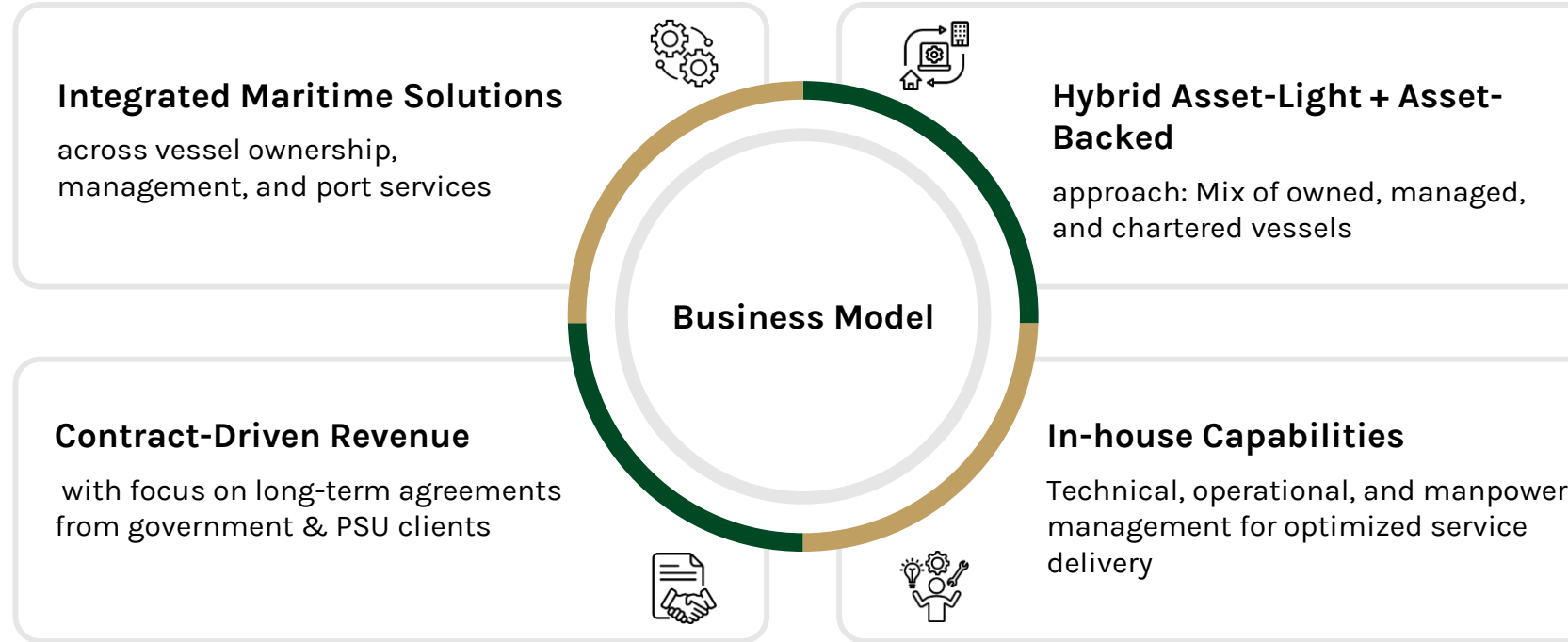


Port Services

- Partner to major ports including Chennai, Visakhapatnam, Kamarajar
- Services include pilot boat ops, mooring, patrolling, firefighting & oil spill response
- Backed by skilled manpower and fit-for-purpose fleet
- Enhancing India's port infrastructure efficiency and safety



ABS Marine – Business Model & Revenue Streams



Key Revenue Streams

Source	Details
Vessel Charters	Income from long/short-term deployment of offshore support & harbor crafts
Ship Management	Technical and crew management of third-party vessels across multiple types
Marine Services	Includes chartering, inspections, dry docking, SPM ops, and ship conversions
Port Services	Support services like mooring, patrolling, firefighting, and spill response
Onboard Services	Catering, housekeeping, and global supply chain provisioning

Trusted By Industry Leaders Across Sectors

Government Organisation



Shipping Companies



Port Authorities



Marine Contractor

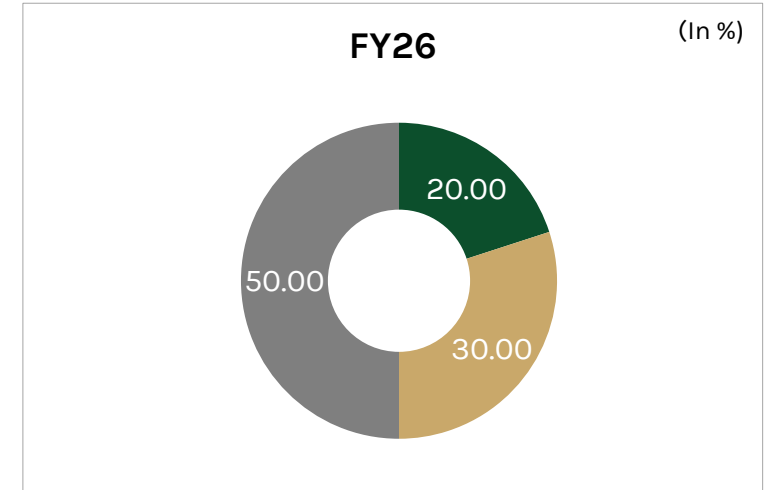
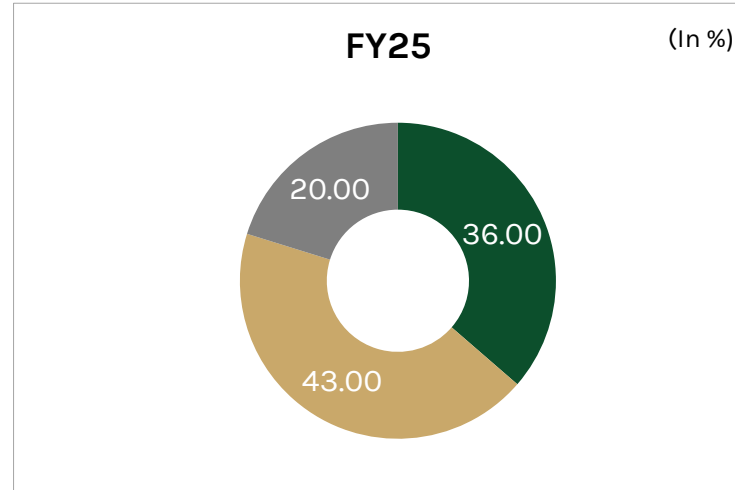
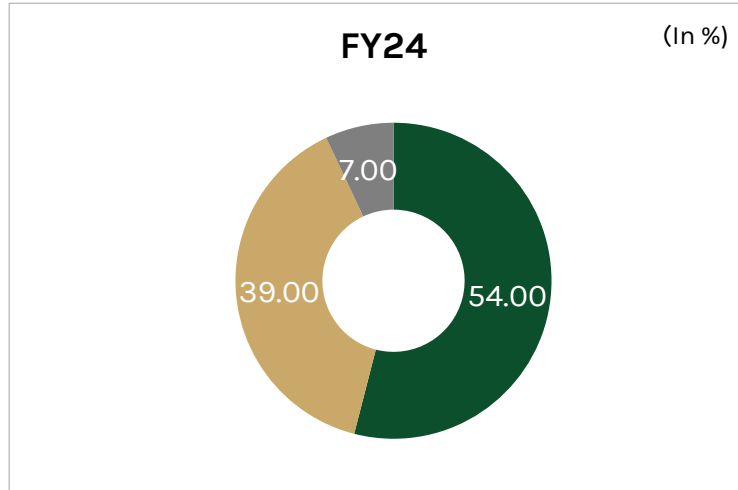


Oil & Gas Majors



Top 10 Clients Contributes Around 90% Revenue

Contracts Wise Revenue Breakup



■ Government
 ■ Public Sector Undertakings
 ■ Others

(In ₹ Cr)

Particulars	FY24	FY25	FY26
Government	74.49	62.16	64.46
Public Sector Undertakings	53.46	74.15	97.29
Others	10.06	35.03	162.76
Total	138.01	171.34	324.51

Note: Figures calculated are standalone

A large red and white offshore supply vessel, named 'ERIN', is shown sailing on a body of water. The vessel has a prominent red hull and a white superstructure. The word 'ERIN' is visible on the side of the hull, and 'RESCUE' is written on a yellow sign on the deck. The vessel is equipped with various antennas, radar, and other electronic equipment on its upper decks. In the background, a distant shoreline with industrial buildings and a rocky breakwater are visible under a blue sky with scattered clouds. The water is a deep blue-green color.

*Strategically Built Fleet to Serve
India's Evolving Offshore Needs*

ABS Marine Fleet Composition Overview

Sr. No	Type of Vessel	Number of Vessel	Owned / Managed / Chartered
1	DP Anchor Handling Towing Supply Vessel	1	Owned & Total Management
2	DP Multi Purpose Platform Supply Vessel	1	Owned & Total Management
3	DP Multi Purpose Offshore Support Vessel	1	Chartered & Total Management
4	Harbour Crafts	3	Owned & Total Management
5	DP Ocean Research Vessels	2	Total Management
6	Coastal Research Vessels	3	Total Management
7	Fishery Oceanographic Research Vessel	1	Total Management
8	Bulk Carriers	4	Crew Management
9	Oil Tankers	10	Crew Management
10	Passenger Vessels	10	Crew Management
11	OSV "HADES" Vessel	1	Owned & Total Management
12	MPSV Vessel	1	Chartered & Total Management



Glimpse Of Vessels Operated By ABS Marine



ABS Rohini



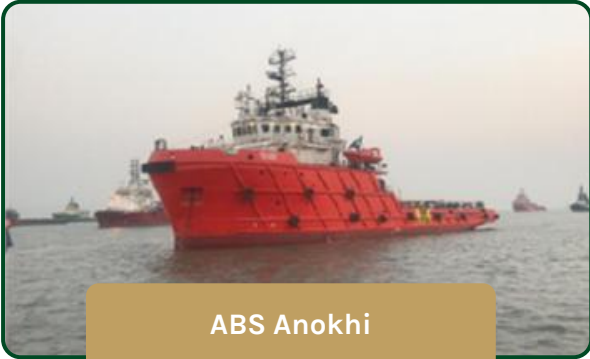
AM Passion



Emerald
DP-2 Platform Supply Vessel



ABS Danika



ABS Anokhi



Ocean Diamond
DP-2 Platform Supply Vessel



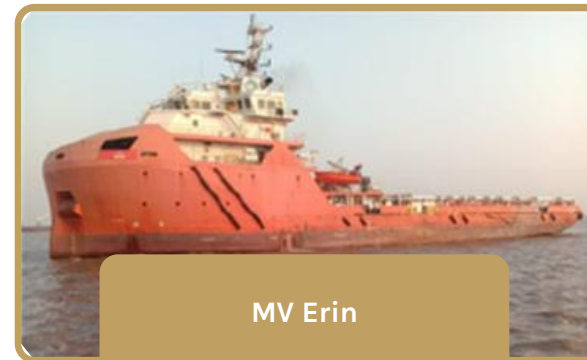
ABS Dhruva



MV Celestial

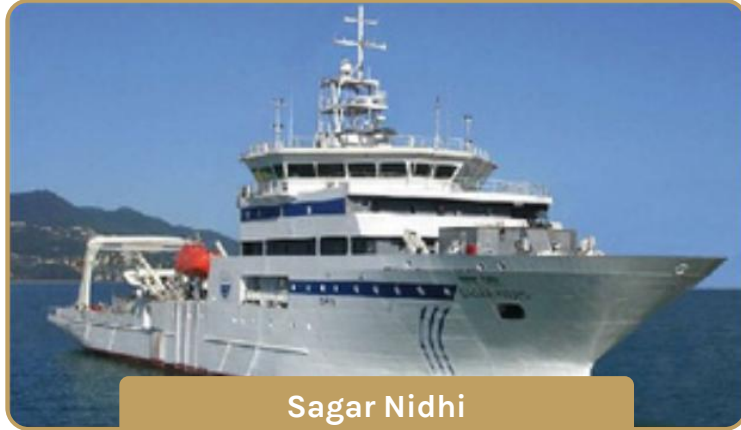


ABS Revati New Built
High Speed Patrol Boat

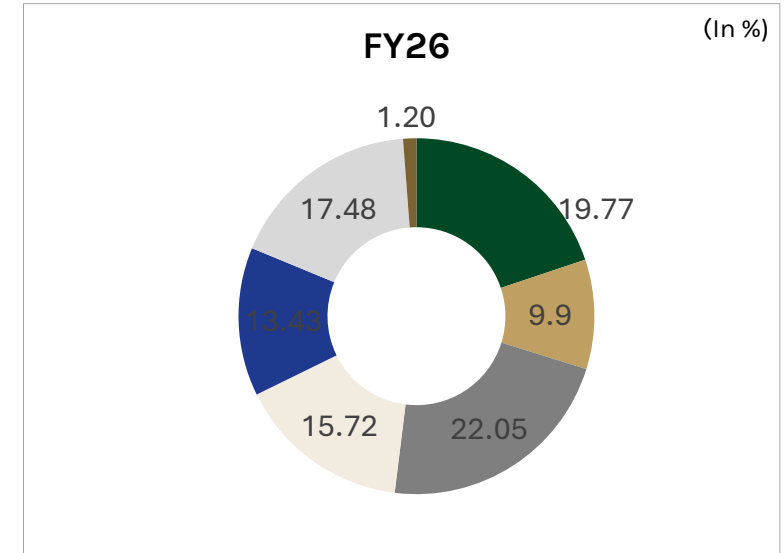
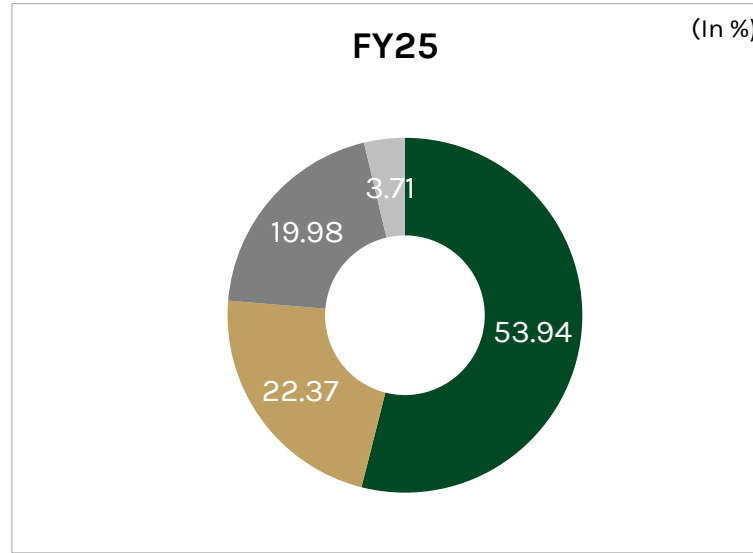
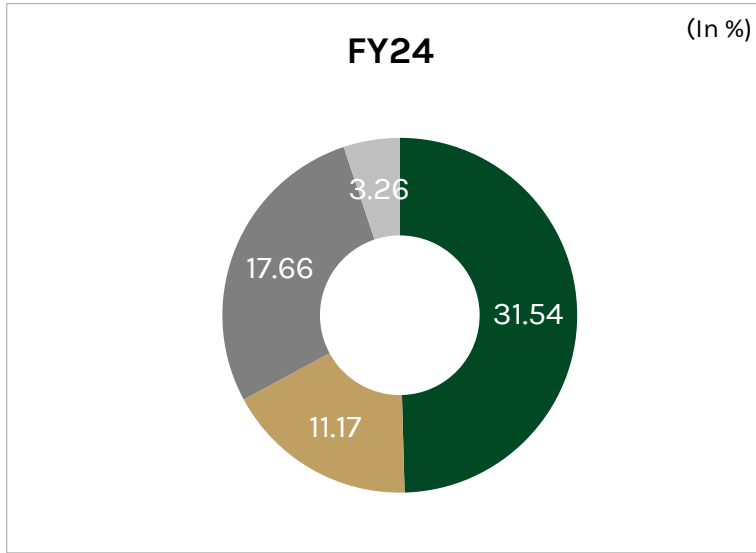


MV Erin

Glimpse Of Research Vessels



Revenue Breakup From Owned & Existing Vessels



Erin ABS Anokhi Celestial Ocean Diamond Emerald AM Passion Others

(In ₹ Cr)

Particulars	FY24	FY25	FY26
Erin	30.41	52.01	49.65
ABS - Anokhi	10.77	21.57	24.85
Celestial	17.03	19.26	55.36
Ocean Diamond	-	-	39.47
Emerald	-	-	33.72
AM Passion	-	-	43.89
Others	3.14	3.58	4.15
Total	61.35	96.42	251.09

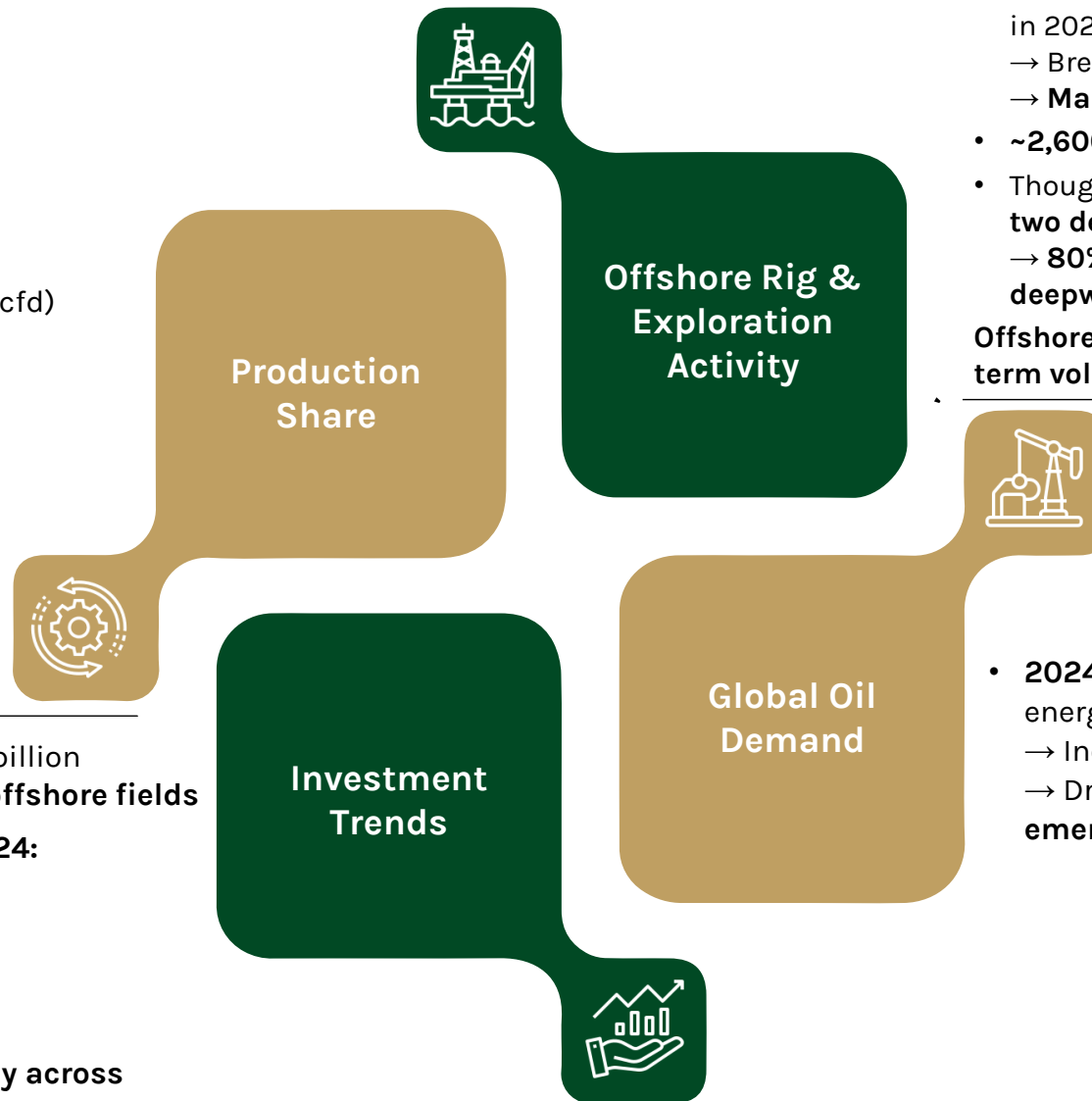
Offshore Energy: A Vital Contributor To Global Supply

- **Offshore oil production: 28.4 million barrels/day**
→ ~**28%** of global output (out of 102 million bpd)
- **Offshore gas production: 115 billion cubic feet/day (Bcfd)**
→ ~**30%** of global supply (out of 393 Bcfd)

Offshore remains a critical and stable component of global energy supply

- **Total E&P spend since 2023: ~\$600 billion**
→ Of which **\$210 billion** allocated to **offshore fields**
- **Greenfield project sanctioning in 2024:**
→ **\$110 billion** total (+6% YoY)
→ **South America: \$37B (+64%)**
→ **Asia: \$21B (+33%)**
→ **North America: \$14B (+33%)**
→ **Africa: \$6B (+17%)**

Offshore investments are rising steadily across continents



- **550 MODUs** (mobile offshore drilling units) on contract in 2024
→ Breakdown: **408 jackups, 82 drillships, 60 semisubs**
→ **Marketed utilization: 88%**
- ~**2,600 offshore wells** drilled globally
- Though 2024 saw one of the **slowest discovery years in two decades**,
→ **80% of new discoveries** were **offshore**, mostly **deepwater**

Offshore remains central to exploration despite short-term volatility

- **2024 oil demand: 103 Mn BPD** (~30% of global energy demand)
→ Increase of **1 million bpd** from 2023
→ Driven by **aviation** and **petrochemicals** in **emerging economies**

Source: Rystad Energy April 2025

India's Maritime Sector: Key Industry Highlights

Strategic Trade Enabler

~95% of India's trade by volume and 70% by value is transported via sea

Network includes 12 major and 200+ minor ports along a 7,516.6 km coastline

Vision 2047: Maritime Transformation Roadmap

- **Amrit Kaal Vision 2047** builds on Maritime India Vision 2030
- Focus on **global-standard ports, inland water transport, coastal shipping, and sustainable practices**
- Plan to **add 1,000 ships** over 10 years via joint public-private ownership
- Aim to **reduce foreign freight outgo by at least one-third** by 2047

Growing Cargo Volume

Major ports handled **817.97 million tonnes** of cargo in FY24, a **4.45% increase** from FY23 (784.31 MT)

Merchandise exports reached **US\$ 451 billion** in FY23, up from US\$ 417 billion in FY22

Government-Backed Infrastructure Expansion

- **6 new mega ports** planned under the National Perspective Plan for Sagarmala
- **100% FDI** allowed under the automatic route for port/harbour construction & maintenance
- **10-year tax holiday** for enterprises developing, maintaining, and operating ports & waterways

Operational Efficiency Measures

Government is improving port productivity via **mechanization, deepening drafts, and speedier evacuations**

*A Leadership Team with Deep
Industry Roots and Strategic Vision*



ABS Marine: Strategic Leadership Council



**Captain P.B.
Narayanan**

Managing Director
36+ Years of Experience

**Founder | Visionary Mariner | Marine
Project Strategist**

- Master Mariner with 15+ years at sea and 5 years in command
- Founded ABS Marine in 1992 after transitioning ashore
- Built the Company into a leader in Ship Management, Marine Services, and Project Management
- Known for ethical leadership and strategic growth



**Captain Jeevan Krishnan
Sanjeevan**

Whole-Time Director
13+ Years of Experience

**Sailing Expert | Execution-Focused
Leader | Operations Head**

- Master Mariner with extensive experience on bulk carriers, oil tankers, gas carriers, and offshore vessels
- Joined ABS Marine in 2016 as Manager (Operations)
- Brings strong operational expertise and execution focus to marine services



**Ms. Arathi
Narayanan**

FICS Director
16+ Years of Experience

**Legal Strategist | Governance &
Admin Lead | Maritime Law Expert**

- Law graduate with postgraduation in Maritime Law (University of Southampton)
- Leads legal, administrative, and governance functions
- Vice Chairman – ICS East India (2023-25); VP – WISTA India (2023-24)
- Awarded WISTA India Personality of the Year – 2022



**Mrs. Shreelatha
Narayanan**

Non-Executive Director
21+ Years of Experience

**CSR Advocate | Special Education
Supporter | Social Impact Leader**

- Holds Postgraduate Diploma in Special Education
- Leads CSR efforts with a focus on child welfare and learning disabilities
- Winner of National Women Achievers Award and B-link Award for social service

Key Managerial Personnel: Leadership Excellence



Captain Oniel. V Dhir

Chief Operating Officer
31+ Years of Experience

- Led operations in global shipping companies across cargo, container, and bulk carriers
- Brings strong leadership in offshore marine services and vessel management



Leona Ambuja

Independent Director
13+ Years of Experience

- Specializes in finance, internal audits, and regulatory compliance
- Deputy Manager – Finance at iLabs Hyderabad



Mr. Rajkumar Vigneshwar

Chief Technical Officer
16+ Years of Experience

- Oversees vessel operations with a focus on safety, quality, and compliance
- Specializes in technical supervision of tankers and bulk carriers



Mr. Surilisubbu Vasudevan

Independent Director
26+ Years of Experience

- Expert in corporate law, governance, and financial restructuring
- Holds CFA, LLB, ML, and pursuing PhD in Corporate Restructuring



Mr. V.V. Anantha Narayanan

Chief Financial Officer
21+ Years of Experience

- Expert in financial planning, capital structuring, and regulatory compliance
- ICAI member with a postgraduate degree in commerce



Mr. Chellasamy Rajendran

Independent Director
36+ Years of Experience

- Veteran in civil engineering, project execution, and infrastructure planning
- Experienced in public works, contract management, and e-governance

*Financial Performance Driven by
Recurring Revenues and Operational
Scale*



H2 FY26 Performance Commentary



P.B. Narayanan

Managing Director

“Our strong financial performance this period reflects the continued momentum in our core operations and the benefits of our strategic focus on expanding the owned fleet. Improved utilization levels, better margin realization, and disciplined cost management have contributed to healthy growth in both revenue and profitability.

As we continue to strengthen our offshore capabilities, we remain well-positioned to capitalize on increasing demand in the offshore segment. We stay committed to building a robust asset base that drives operational efficiency, enhances service delivery, and supports sustainable long-term growth.”



OSV “HADES” Induction Enhances Fleet Strength

- **Vessel Name:** HADES
- **Type:** Offshore Support Vessel (OSV)
- **Source:** International Market
- **Gross Tonnage:** ~1,737 Tons

Strategic Impact

- Strengthens vessel ownership portfolio and offshore asset base
- Improves service reliability through greater operational control
- Reduces dependency on third-party vessel deployment
- Enhances margin profile through owned-vessel operations
- Supports long-term revenue visibility with asset-backed growth

MPSV Delivery Advances Offshore Capabilities

- **Vessel Name:** Offshore Support/Supply Vessel (MPSV)
- **Type:** Offshore Support/Supply Vessel (MPSV)
- **Source:** International Market

Strategic Impact

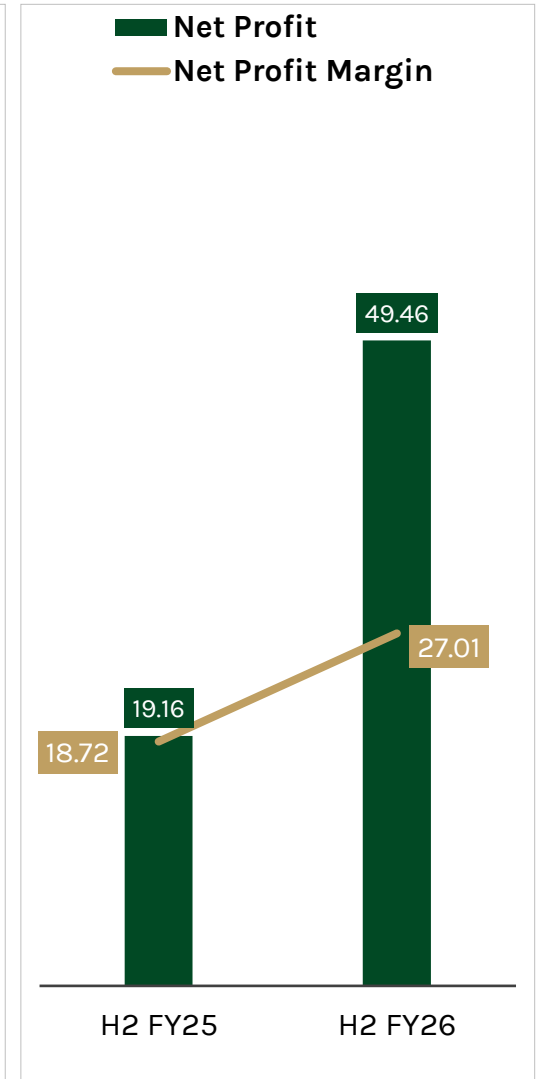
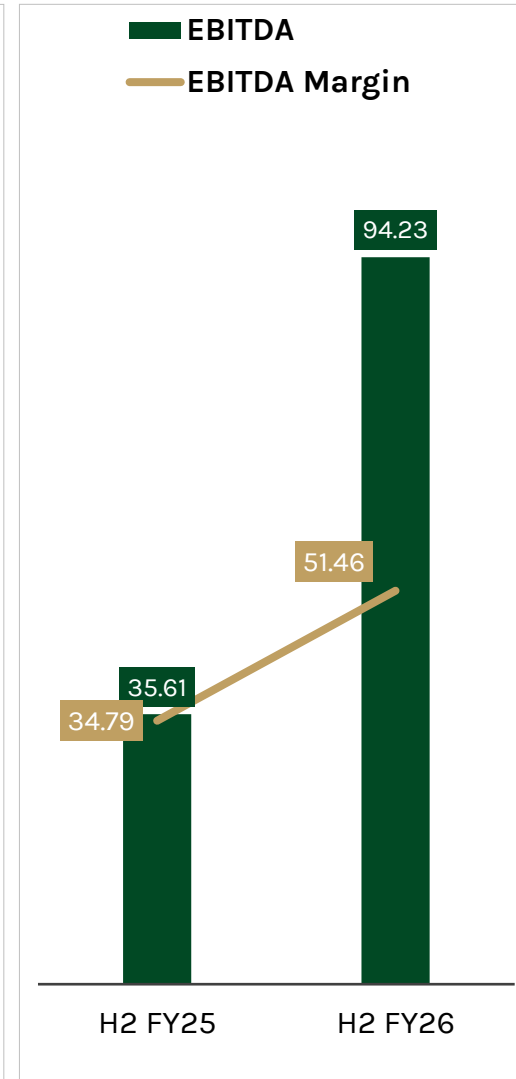
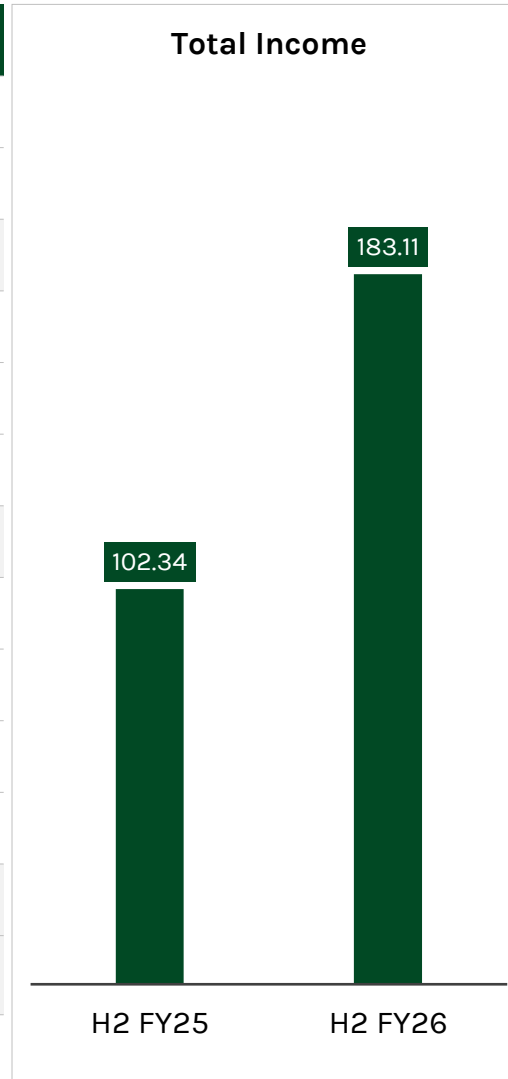
- Expands offshore execution capabilities across diverse assignments
- Enables participation in larger and higher-value offshore projects
- Enhances operational flexibility with multi-functional vessel support
- Positions the Company to benefit from rising offshore exploration activity
- Strengthens growth visibility through expanded offshore service offerings



H2 FY26 Consolidated Profit & Loss Statement

In ₹ (Cr)

Particulars	H2 FY25	H2 FY26
Revenues	99.80	183.09
Other Income	2.54	0.02
Total Income	102.34	183.11
Employee costs	4.35	5.71
Other expenses	62.38	83.18
Total Expenditure	66.73	88.88
EBITDA	35.61	94.23
Finance Costs	2.96	17.99
Depreciation	6.47	22.52
PBT	26.17	53.72
Tax	7.02	4.25
Net Profit	19.16	49.46
Total Comprehensive Income	19.23	49.01
EPS (In ₹)	8.10	19.96



Note: Minority Interest is included in Net profit

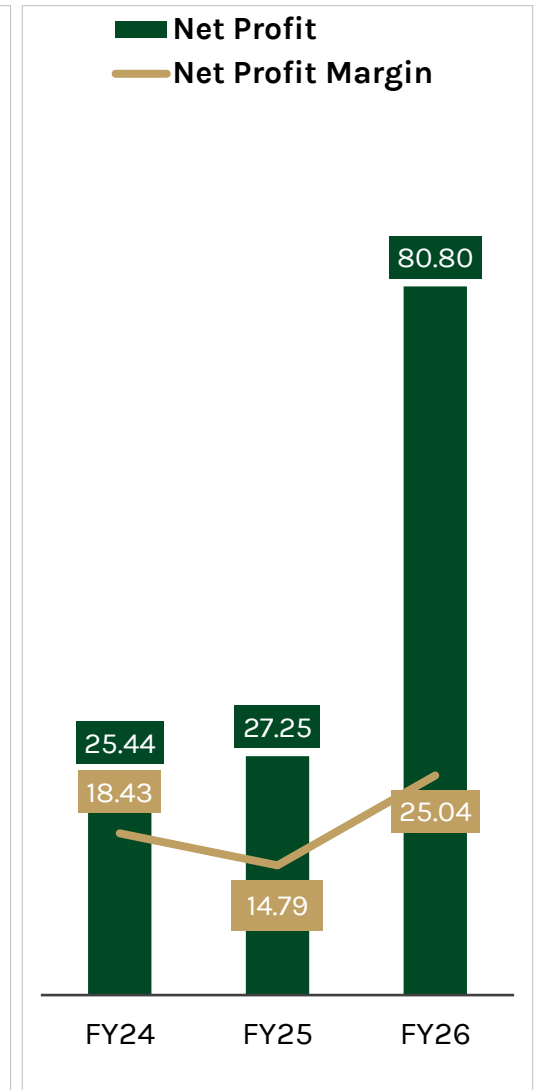
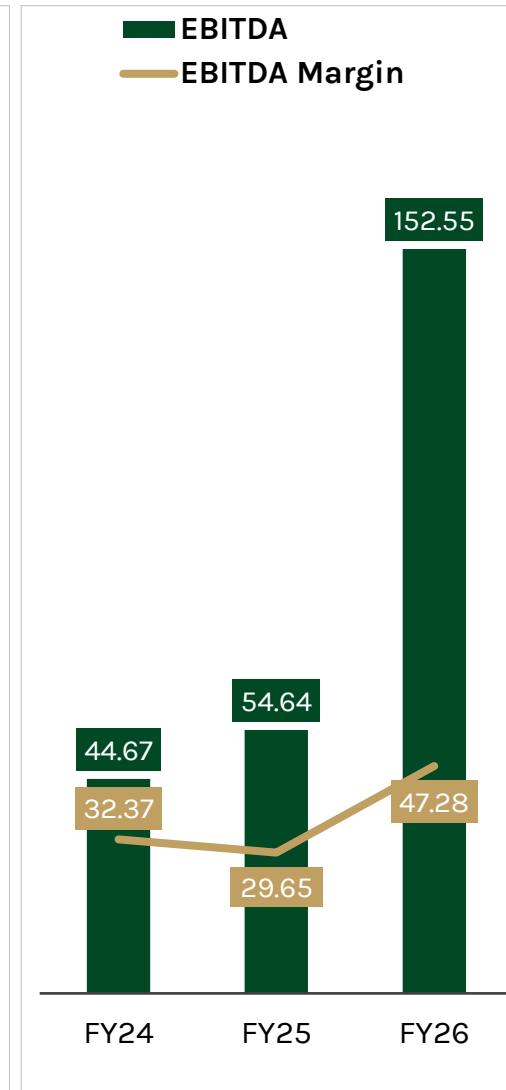
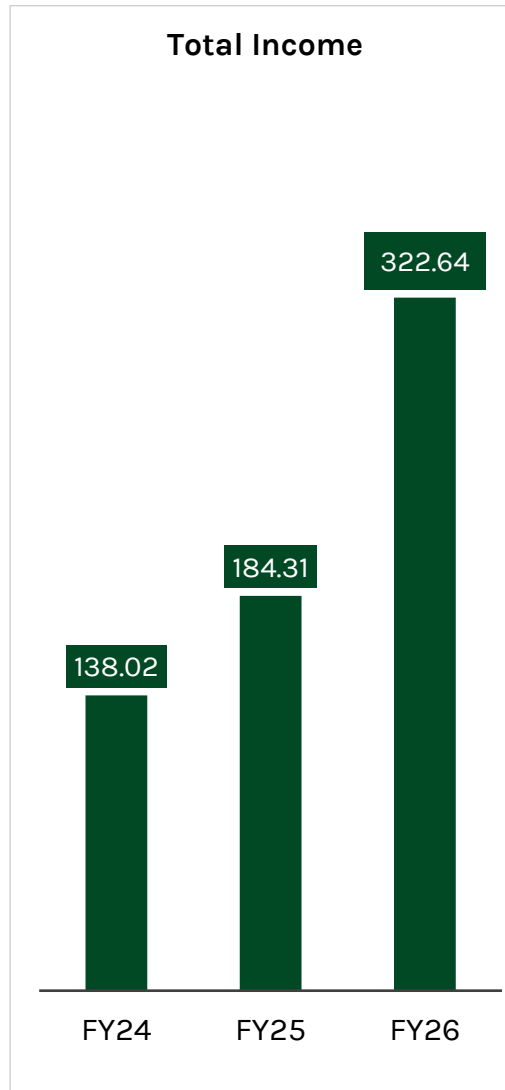
All Figures In ₹ Cr & Margin in %

Consolidated Profit & Loss Statement

(In ₹ Cr)

Particulars	FY24	FY25	FY26
Revenues	135.16	179.85	319.13
Other Income	2.86	4.46	3.52
Total Income	138.02	184.31	322.64
Raw Material Expenses			
Employee costs	6.23	7.70	9.70
Other expenses	87.11	121.97	160.40
Total Expenditure	93.35	129.67	170.10
EBITDA	44.67	54.64	152.55
Finance Costs	4.84	5.56	30.86
Depreciation	13.51	12.57	35.33
PBT	26.32	36.52	86.36
Tax	0.88	9.26	5.56
Net Profit	25.44	27.25	80.80
Total Comprehensive Income	27.30	27.14	80.00
EPS (In ₹)	13.09	11.44	32.59

Note: Minority Interest is included in Net profit



All Figures In ₹ Cr & Margin in %

Consolidated Balance Sheet

(In ₹ Cr)

Equities & Liabilities	FY24	FY25	FY26
Equity	18.00	24.55	24.55
Reserves	99.33	205.90	286.53
Net Worth	117.33	230.45	311.08
Minority Interest	9.65	9.77	10.56
Non Current Liabilities			
Non Current Borrowings	26.83	138.70	331.11
Lease Liabilities	0.00	0.00	0.00
Deferred Tax Liability	0.00	0.00	0.00
Long Term Provision	0.78	1.11	1.28
Total Non Current Liabilities	27.61	139.81	332.40
Current Liabilities			
Current Borrowings	18.86	39.71	46.12
Trade Payables	5.00	4.41	10.69
Short Term Provisions	3.28	1.40	0.15
Other Current Liabilities	3.23	6.73	30.71
Total Current Liabilities	30.37	52.25	87.66
Total Liabilities	184.96	432.27	741.70

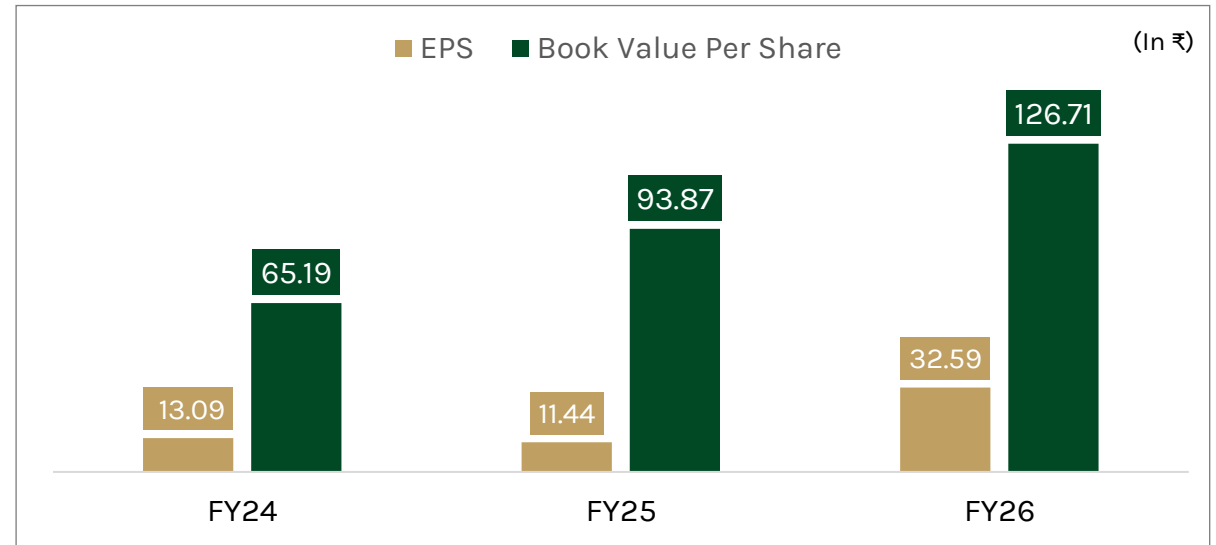
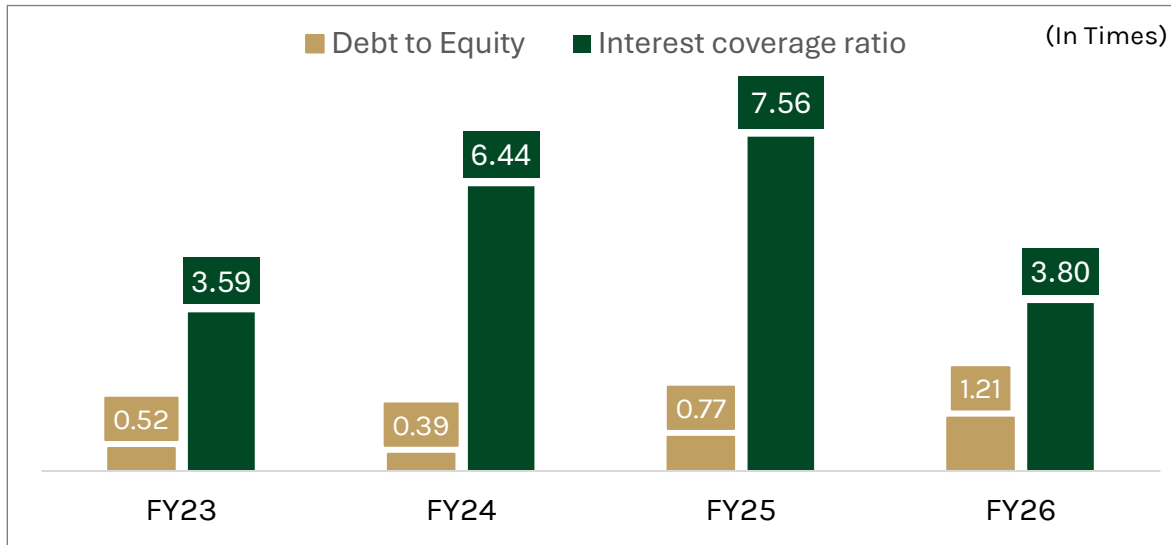
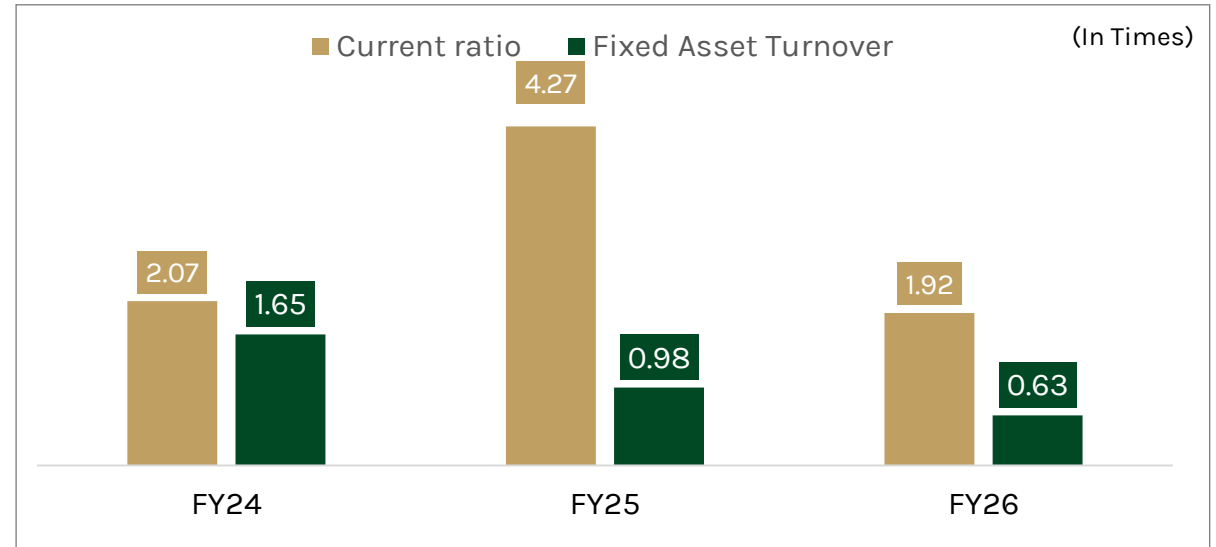
Assets	FY24	FY25	FY26
Non Current Assets			
Fixed assets	81.96	183.37	503.11
Non Current Investments	0.00	0.00	0.00
Other Non Current Financial Assets	9.60	10.03	62.16
Deferred Tax Assets (Net)	9.75	7.79	6.53
Other Non Current Assets	20.69	8.01	1.71
Total Non Current Assets	121.99	209.20	573.51
Current Assets			
Trade receivables	32.06	55.52	98.44
Cash & Bank Balance	7.06	121.98	48.34
Other Current Financial Assets	23.85	45.57	21.42
Current Tax Assets (Net)	0.00	0.00	0.00
Other Current Assets	0.00	0.00	0.00
Total Current Assets	62.97	223.08	168.20
Total Assets	184.96	432.27	741.70

Consolidated Cashflow Highlights

(In ₹ Cr)

Particulars	FY24	FY25	FY26
Cashflow from Operations	10.73	44.89	167.62
Cashflow from Investments	-15.18	-234.56	-332.28
Cashflow from Financing	-6.99	192.53	161.56
Net Cash Flow	-11.44	2.87	-3.09

Consolidated Key Ratios



Stock Data

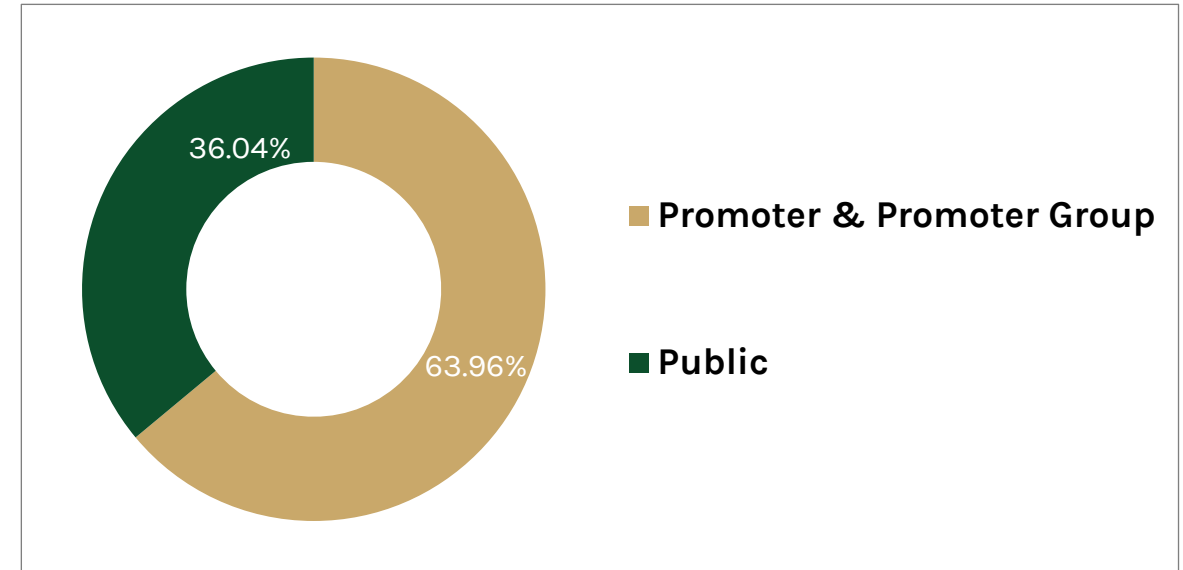
Stock Information

As on 02-06-2026

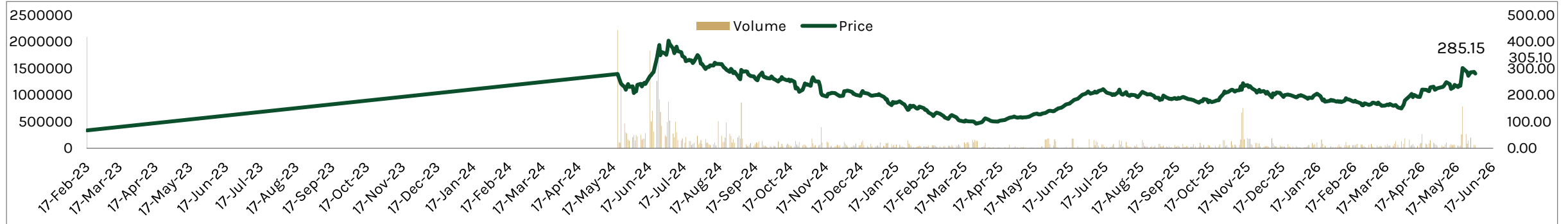
NSE Code	ABSMARINE
ISIN	INEOQRV01016
Share Price ₹	283.00
Market Capitalization ₹ Cr	694.76
No. of Share Outstanding	2,45,50,000
Face Value ₹	10.00
52 Week High ₹	315.50
52 Week Low ₹	138.35

Share Holding Pattern

As on 31-03-2026



Share Performance From 21st May 2024 Till 02nd June 2026



*Focused on Scalable Growth Through Asset
Optimization and Contract Expansion*



Contract Pipeline & Revenue Visibility

- Two recently acquired vessels on short-term deployment expected to transition into long-term charter contracts.
- Actively bidding for new tenders from oil majors.



Margin Expansion

- Improved earnings driven by expansion of owned fleet, minimizing reliance on third-party leased vessels, while strengthening long-term growth opportunities and operational scalability for the future.



Fleet & Capital Strategy

- The Company is expanding its owned vessel portfolio, reducing reliance on third party assets to support long-term growth.
- Maintains 70:30 debt-equity model for vessel financing.



Sector Tailwinds

- ₹40,000 Cr in port development projects under PPP model.
- Government support via Maritime Development Fund & 'Make in India' policies.
- Industry supply constraints (aged global fleet, limited new builds) favor charter rate growth.



Focus Areas

- Digitization of fleet operations.
- Compliance-first, safety-led operations.
- Sustainability through fuel-efficient and technically compliant vessels.



Investment Rationale

3+ Decades of Maritime Experience

Trusted partner in ship management, logistics & offshore services.



Integrated Service Model

End-to-end marine solutions across vessel ownership, operations & support.



Stable Revenue from Government Contracts

Strong ties with Indian Navy, Coast Guard, ONGC & major ports.



Diverse Revenue Streams

Chartering, ship repairs, crew management & logistics.



Ready for Scalable Growth

Positioned to benefit from defense, offshore & port sector demand.



Fleet & Operational Strength

Owens & manages multi-type vessels with 24x7 control center.



Expert In-House Team

Skilled mariners & engineers ensure high-quality service delivery.



Proven Financial Resilience

Consistent performance backed by operational efficiency.



Thank You



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